



How To Choose The Best Merchant Services Provider



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Step 1

What's going to be my "rate"?

Don't get drawn into the "rate".

You should be worried about how much money is actually coming out of your account at the end of the month.





Step 2

Review the entire fee schedule

Make sure to review the entire fee schedule.

Ask about all of their transaction fees, authorization fees, monthly fees, setup fees, and programming fees.





Step 3

How long are you waiting?

This is a very important question.

Access to fast deposits is important because your suppliers and vendors need to be paid.

Having your funds deposited quickly is fundamental.





Step 4

Are my rates locked in?

Once you've negotiated a deal that benefits your business, it is important to ensure that your rates will not change.





Step 5

What is my termination fee?

If you don't ask this big question before you sign the agreement, you'll be disappointed when you find out the answer later.





Step 6

Online reporting and customer service

On a scale of importance, integrated online reporting may be number one to you.

Technology is the future of credit card processing and online payments.





Talk with you
soon!

We are looking forward to going over
your merchant account with you.

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